



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #121522  
Entitled

**Fuel Delivery with Related Services**

The following advertisement was placed October 27, 2022 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, October 28, 2022 in Oregon's *Daily Journal of Commerce*, and on October 27 and November 3, 2022 in *The Oklahoman*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fuel Delivery with Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than December 15, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

81 Logistics Group, LLC	Petroleum Traders Corporation
Booster Fuels, Inc.	Pinnacle Petroleum, Inc.
Cinman Consulting	Pneumercator Company, Inc.
Coyote Logistics	Pure Air Wellness, L.L.C.
Emerald Coast Utilities Authority	PWXPress
Fleet Fuels, LLC	Saratoga Rack Marketing, LLC
High Plains Cooperative	Shell TapUp
JRET CO. CORPORATION	Sled Consulting, LLC
Mansfield Oil of Gainesville	TACenergy, LLC
Morning Side Fuel	TenThousand Holdings, Ltd.
NextEra Mobility, LLC	US Gain

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the

Sourcewell Procurement Portal, on December 15, 2022, at 4:34:04 pm CT. Proposals were received from the following:

- Booster Fuels, Inc.
- Fleet Fuels, LLC
- Mansfield Oil of Gainesville
- NextEra Mobility, LLC
- Pinnacle Petroleum, Inc.
- Saratoga Rack Marketing, LLC
- Shell TapUp
- TACenergy, LLC
- US Gain

Proposals were reviewed by the Proposal Evaluation Committee:

- Greg Grunig, MS, Procurement Lead Analyst
- Carol Jackson, Procurement Analyst
- Craig West, Procurement Analyst
- Tom Sharbonno, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from NextEra Mobility, LLC fell outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Mansfield Oil of Gainesville offers supply and delivery of all formulations, grades, and blends of motor vehicle, aviation, and heating fuels across the U.S and Canada. Their sales staff will work throughout the United States and Canada utilizing their 11 locations to serve Sourcewell participating entities. Mansfield also offers fuel cards, inventory management, fuel additives and preventative maintenance on facilities. They offer an OPIS plus differential pricing model.

Saratoga Rack Marketing, LLC has a long history of providing motor vehicle fuels in the United States. They can provide a full complement of vehicle fuels, alternative fuels, and their delivery service with various types of deliveries including mixed drops and the ability to fill above and underground tanks. Their 24-hour fulfillment center offers Sourcewell participating entities around the clock service. Their delivered price structure allows participating entities to know what they are paying for the products.

TACenergy, LLC offers a full line of fuels (gasoline, diesel, heating oil) renewable diesel and aviation fuels, biodiesel, ethanol and, DEF. Their sales staff and network of terminals throughout the United States allow them to serve Sourcewell participating entities in the U.S. Their sales model allows them to lock in freight charges for an entire year with a commensurate commitment from the agency. They are offering pricing based on a negotiated benchmark allowing them to commit to pricing for each participating entity.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #121522 to:

Mansfield Oil Company of Gainesville	#121522-MNF
Saratoga Rack Marketing, LLC	#121522-SRT
TACenergy, LLC	#121522-TAC

The preceding recommendations were approved on January 25, 2023.

DocuSigned by:  
*Greg Grunig*  
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Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:  
*Carol Jackson*  
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Carol Jackson, Procurement Analyst

DocuSigned by:  
*Craig West*  
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Craig West, Procurement Analyst

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*Tom Sharbonno*  
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Tom Sharbonno, Procurement Analyst

### STATEMENT OF COMPLIANCE

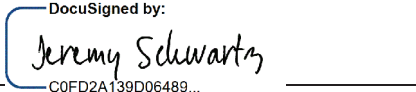
As Chief Procurement Officer for Sourcwell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #121522 for Fuel Delivery with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcwell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcwell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcwell's Procurement Policy.

DocuSigned by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Chief Procurement Officer